Cheung Kong Infrastructure Holdings Limited

# Annual Results

## 2015

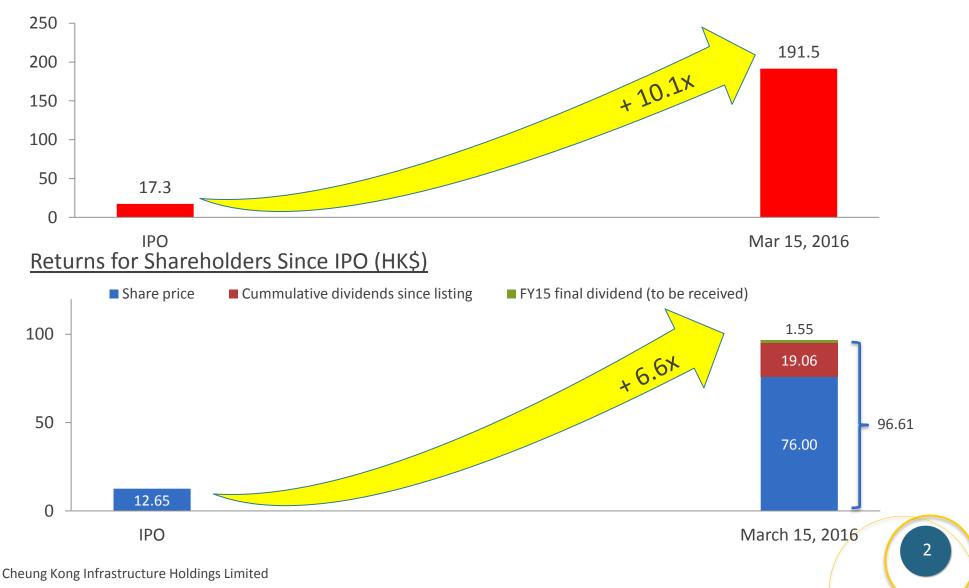
16<sup>th</sup> March 2016

### **2015 Results Overview**

Profit contribution from: (HK\$ million)	2015	2014	2015 vs 2014
Investment in Power Assets	3,005	22,695	-86.8%
United Kingdom portfolio Australia portfolio Mainland China portfolio New Zealand portfolio Canada, Netherlands and Portugal portfolio	6,765 1,144 346 169 299	6,216 3,468 287 192 285	+8.8% -67.0% +20.6% -12.0% +4.9%
Materials business Total Profit Contribution	390 12,118	350 <b>33,493</b>	+11.4% -63.8%
Profit attributable to shareholders	11,162	31,782	-64.9%
EPS (HK\$/share)	4.44	13.03	-65.9%
Interim DPS (HK\$/share)	0.600	0.525	+14.3%
Final DPS (HK\$/share)	1.550	1.475	+5.1%
Full year DPS (HK\$/share)	2.150	2.000	+7.5%

#### A Recap of CKI's 20 Years





## **CKI Portfolio – 1996 vs 2016**

#### 7/1996

Mainland China				
30%	Shantou Bay Bridge			
30%	Shenzhen-Shantou Highway			
49%	Nanhai Road Network			
60%	Shantou Power Plants			
30%	Nanhai Power Plant I			
36.4%	Nanhai Jiangnan Power Plant			
45%	Zhuhai Power Plant			

#### Infrastructure Related Business

100%	Green Island Cement
100%	Ready Mixed Concrete
100%	Anderson Asphalt

United Kingdom			
40%	UK Power Networks		
40%	Northumbrian Water		
47.1%	Northern Gas Networks		
30%	Wales & West Gas Networks		
50%	UK Rails		
25%	Seabank Power		
4.8%	Southern Water		

Australia			
23.1%	SA Power Networks		
23.1%	Victoria Power Networks		
45%	Australian Gas Networks		
50%	Transmission Operations Australia		
6.7%	Spark Infrastructure		

#### 3/2016

New Zealand				
100%	EnviroNZ			
50%	Wellington Electricity			
Netherland				
35%	Dutch Enviro Energy			
Portugal				
Portu	gal			
Portus	<b>gal</b> Portugal Renewable Energy			
50%	Portugal Renewable			
50%	Portugal Renewable Energy			

Tangshan Tangle Road

Changsha Wujialing and

Wuyilu Bridge

Bridge

Jiangmen Chaolian

Panyu Beidou Bridge

51%

44.2%

50%

40%

Hong Kong				
38.9%	Power Assets			
Canac	la			
50%	Canadian Power			

#### Infrastructure Related Business

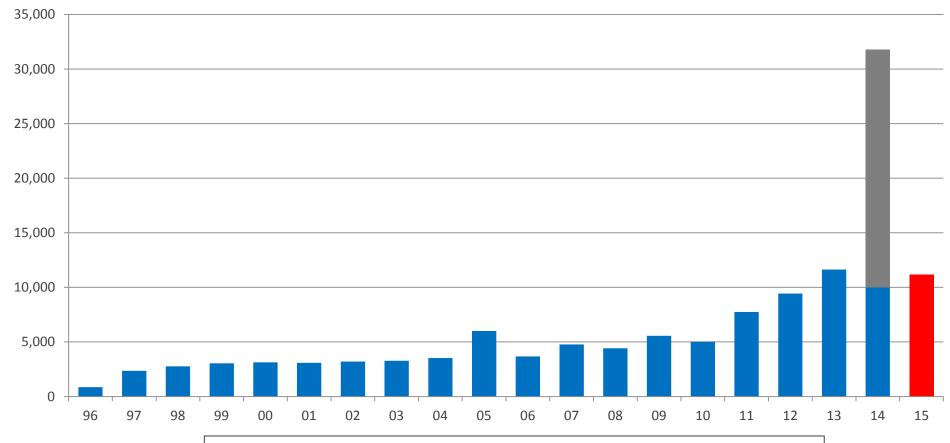
Park'N Fly

50%

50%	Alliance Construction Materials	
100%	Green Island Cement	
100%	Anderson Asphalt	
100%	Green Island Cement (Yunfu)	
67%	Guangdong Gitic Green Island Cement	

## Net Profit Since Listing

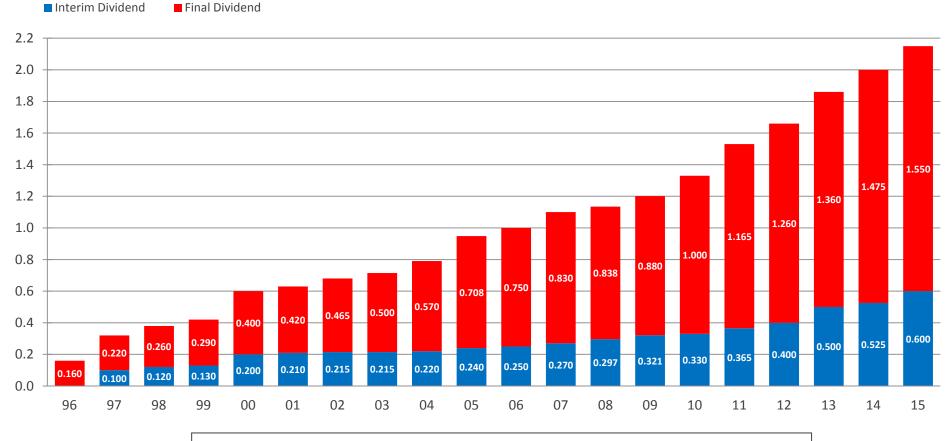
#### 2015 Profit attributable to shareholders HK\$11,162 million



Profit Attributable to Shareholders (HK\$ million)

Note: 2014 profit attributable to shareholders included approximately HK\$19.6 billion share of one-off gain arising from the spin-off of HKE by PAH and approximately HK\$2.2 billion gain on privatisation of Envestra (in grey colour)

### Sustainable Dividend Growth (19th Consecutive Year)



Dividends per Share (HK\$)

#### KI a Hang Seng Index Constituent on 14th March 2016

- ► Approx. 0.7% weighting of the Hang Seng Index
- Ranked 32<sup>nd</sup> amongst the 50 constituents in Hang Seng Index weighting as at 15<sup>th</sup> March, 2016

### **Profit Contribution Analysis**

	in HK\$ (million)		
	2015	2014	15 vs 14
Profit Attributable to Shareholders	11,162	31,782	4 65%
Adjustment:			
Disposal gain arising from the spin-off of HKE	-	(19,557)	
Disposal gain arising from the privatisation of Envestra	-	(2,236)	
Recurring net profit	11,162	9,989	12%

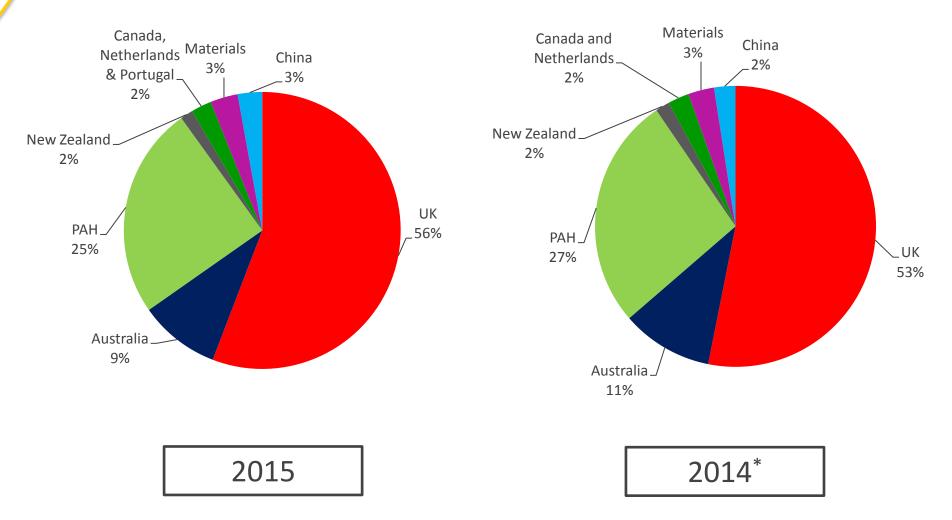
Note: Recurring net profit of 2015 included deferred tax credit of approximately HK\$970 million due to changes in corporate tax rate in the UK

#### International Businesses – Currency Impact

	in HK\$ (million)		inl	local currency (million)		
	2015	2014	15 vs 14	2015	2014	15 vs 14
UK	6,765	6,216	1 9%	569	486	17%
Australia*	1,144	1,232	4 7%	196	175	12%
New Zealand	169	192	12%	31	30	1 5%
Canada	141	143	4 1%	23	20	14%
Continental Europe	158	142	11%	18	14	1 28%

Note: \* 2014 figure excluded approximately HK\$2.2 billion one-off gain arising from the privatisation of Envestra

#### Profit Contribution by Business Segment



Note: \*2014 figures excluded the following: (i) approximately HK\$19.6 billion one-off gain arising from the spin-off of HKE, and (ii) approximately HK\$2.2 billion one-off gain arising from the privatisation of Envestra

### **Solid Financial Position**

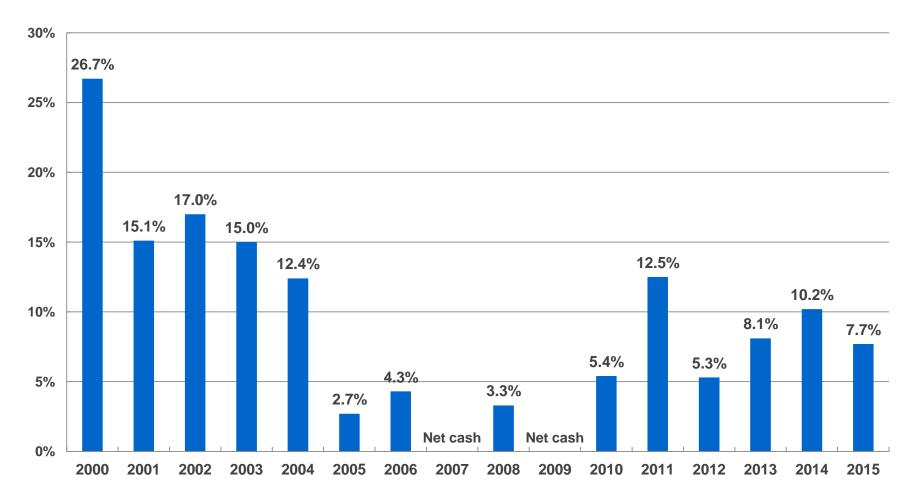
	Dec 31, 2015	Dec 31, 2014	
Cash on hand (HK\$ million)	7,897	7,108	
Debts (HK\$ million)	17,177	18,637	
Total equity (HK\$ million)	110,559	101,746	
Net debt to net total capital ratio	8%	10%	
Interest coverage	17 times	37 times	
S&P credit rating	A-/Stable (since listing)		

#### Corporate Finance – Post Balance Sheet Date Event

- Issuance of the US\$1.2 billion 5.875% fixed rate Perpetual Capital Securities was completed on 1st March, 2016
- OVPH Limited (the Issuer) subscribed approximately 131 million new CKI shares at HK\$71.1302/share

### CKI Gearing Ratio (Since 2000)

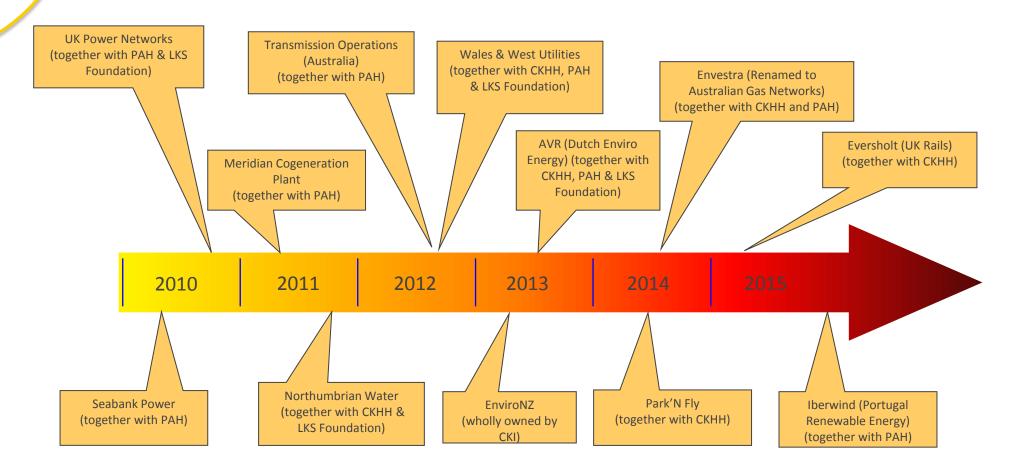
#### Net Debt / Net Total Capital



#### **Review of CKI/PAH Merger Proposal**

- CKI-PAH merger proposal in November 2015
  - A proposal to create a large infrastructure company of approximately HK\$250 billion market capitalisation
  - Exchange ratio determined by market prices the only way a merger-of-equal to proceed
  - Unfortunately the merger proposal was voted down by independent shareholders of PAH

### Acquisition Momentum Continues



### New Project – UK Rails

- One of the top three rolling stock leasing companies in the UK with around 3,500 vehicles
- ▶ EV for the transaction: approx. £2.5 billion
- ► CKI and CKHH co-investing in the ratio of 50:50
- ► CKI's equity approx. £560 million
- ► Completion: 16th April 2015
- Good market share with expansion opportunity (Signed new contracts in July 2015 and January 2016 to procure and finance new trains with total contract value of c£850 million)
- Contracts with long-term operating leases



#### New Project – Portugal Renewable Energy

- Wind power portfolio include 31 wind farms with total capacity of 684MW (accounts for 15% of wind power produced in Portugal)
- ► EV for the transaction: approx. € 978 million
- CKI and PAH co-investing in the ratio of 50:50
- ► Equity approx. € 335 million

Cheung Kong Infrastructure Holdings Limited

- Completion: 18th November 2015
- Long-term revenue predictability: stable regulatory regime with Feed-in-Tariff



#### **Regulatory Resets Timetable**

- All UK regulated businesses have completed their resets with no new regulatory resets until 2020
- Australia regulatory resets:
  - ▷ SAPN received its final determination for 2015-2020
  - VPN received its draft determination for 2016-2021
  - ▷ AGN is working on South Australia tariff resets for 2016-2021





Potential investors and shareholders of the Companies (the "Potential Investors and Shareholders") are reminded that the Presentation comprises extracts of recent operational data and financial information of the Group which have not been reviewed or audited by the Companies' auditors.

Potential Investors and Shareholders should exercise caution when investing in or dealing in the securities of the Companies.

