











# Annual Results 2019









18 March 2020







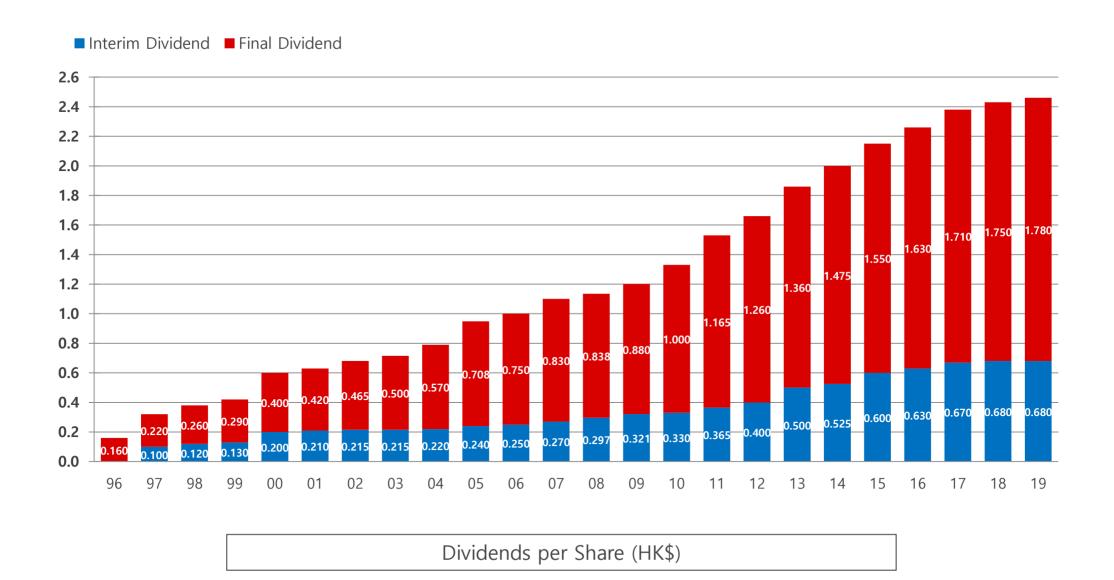




#### **2019 Results Overview**

| Profit contribution from: (HK\$ million)                                      | 2019         | 2018       | 2019 vs 2018 |
|---|--------------|------------|--------------|
| Investment in Power Assets Gain on disposal of 2.05% interest in Power Assets | 2,564<br>427 | 2,903<br>- | -12%<br>N/A  |
| United Kingdom portfolio  | 4,630        | 5,275      | -12%         |
| Australia portfolio   | 2,083        | 2,066      | +1%          |
| Continental Europe portfolio  | 785          | 870        | -10%         |
| Canada portfolio  | 335          | 335        | -            |
| New Zealand portfolio   | 174          | 172        | +1%          |
| Hong Kong and Mainland China portfolio  | 371          | 389        | -5%          |
| Total Profit Contribution   | 11,369       | 12,010     | -5%          |
| Profit Attributable to Shareholders   | 10,506       | 10,443     | +1%          |
| EPS (HK\$/share)  | 4.17         | 4.14       | +1%          |
| Interim DPS (HK\$/share)  | 0.680        | 0.680      | -%           |
| Final DPS (HK\$/share)  | 1.780        | 1.750      | +1.7%        |
| Full year DPS (HK\$/share)  | 2.460        | 2.430      | +1.2%        |

#### Sustainable Dividend Growth (23rd Consecutive Year)



#### **Global Portfolio**

#### As of 18 March, 2020

#### **Investment in PAH**

36.0% Power Assets (6-HK)

| Mainland China / HK |  |  |
|---------------------|--|--|
| 33.5%               | Shen-Shan Highway<br>(Eastern Section) |  |
| 30%                 | Shantou Bay Bridge                     |  |
| 50%                 | Jiangmen Chaolian<br>Bridge            |  |
| 40%                 | Panyu Beidou Bridge                    |  |
| 50%                 | Alliance Construction<br>Materials     |  |
| 100%                | Green Island Cement                    |  |
| 100%                | Anderson Asphalt                       |  |
| 100%                | Green Island Cement<br>(Yunfu)         |  |
| 67%                 | Guangdong Gitic<br>Green Island Cement |  |

| United          | l Kingdom                    |  |  |
|-----------------|------------------------------|--|--|
| 40%             | UK Power Networks            |  |  |
| 40%*<br>(12%)   | Northumbrian Water           |  |  |
| 47.1%           | Northern Gas<br>Networks     |  |  |
| 30%*<br>(9%)    | Wales & West Gas<br>Networks |  |  |
| 50%*<br>(15%)   | UK Rails                     |  |  |
| 25%             | Seabank Power                |  |  |
| 4.8%            | Southern Water               |  |  |
| Conti           | Continental Europe           |  |  |
| 35%*<br>(10.5%) | Dutch Enviro Energy          |  |  |
| 50%             | Portugal Renewable<br>Energy |  |  |
| 35%             | ista                         |  |  |

| Continental Europe |                              |  |  |  |
|--------------------|------------------------------|--|--|--|
| 35%*<br>(10.5%)    | Dutch Enviro Energy          |  |  |  |
| 50%                | Portugal Renewable<br>Energy |  |  |  |
| 35%                | ista                         |  |  |  |

| Australia         |                                 |  |
|-------------------|---------------------------------|--|
| 23.1%             | SA Power Networks               |  |
| 23.1%             | Victoria Power<br>Networks      |  |
| 26.4%             | United Energy                   |  |
| 45.0%*<br>(8.25%) | Australian Gas<br>Networks      |  |
| 40%               | Multinet Gas                    |  |
| 40%               | Dampier to Bunbury<br>Pipeline  |  |
| 40%               | Energy Developments             |  |
| 50%               | Australian Energy<br>Operations |  |
|                   |                                 |  |

| New Zealand |                        |  |
|-------------|------------------------|--|
| 100%        | EnviroNZ               |  |
| 50%         | Wellington Electricity |  |

| Canada        |                              |  |  |
|---------------|------------------------------|--|--|
| 50%           | Canadian Power               |  |  |
| 50%*<br>(15%) | Park'N Fly                   |  |  |
| 16.3%         | Canadian Midstream<br>Assets |  |  |
| 25%           | Reliance Home<br>Comfort     |  |  |

Note: \* The percentages in ( ) represent the economic benefits acquired from CKHH by CKI

### **Analysis on Profit Attributable to Shareholders**

| (in HK\$ million)  | 2019         | 2018   | 2019<br>vs 18 |
|--|--------------|--------|---------------|
| Investment in Power Assets<br>Gain on disposal of 2.05% interest in Power Assets | 2,564<br>427 | 2,903  | -12%<br>N/A   |
| United Kingdom portfolio   | 4,630        | 5,275  | -12%          |
| Australia portfolio  | 2,083        | 2,066  | +1%           |
| Continental Europe portfolio   | 785          | 870    | -10%          |
| Canada portfolio   | 335          | 335    | -%            |
| New Zealand portfolio  | 174          | 172    | +1%           |
| HK & Mainland China portfolio  | 371          | 389    | -5%           |
| Total Contribution from Businesses   | 11,369       | 12,010 | -5%           |
| Treasury Related Activities & Others   | (67)         | (771)  | +91%          |
| Distribution to Perpetual Securities   | (796)        | (796)  | -%            |
| Profit Attributable to Shareholders  | 10,506       | 10,443 | +1%           |

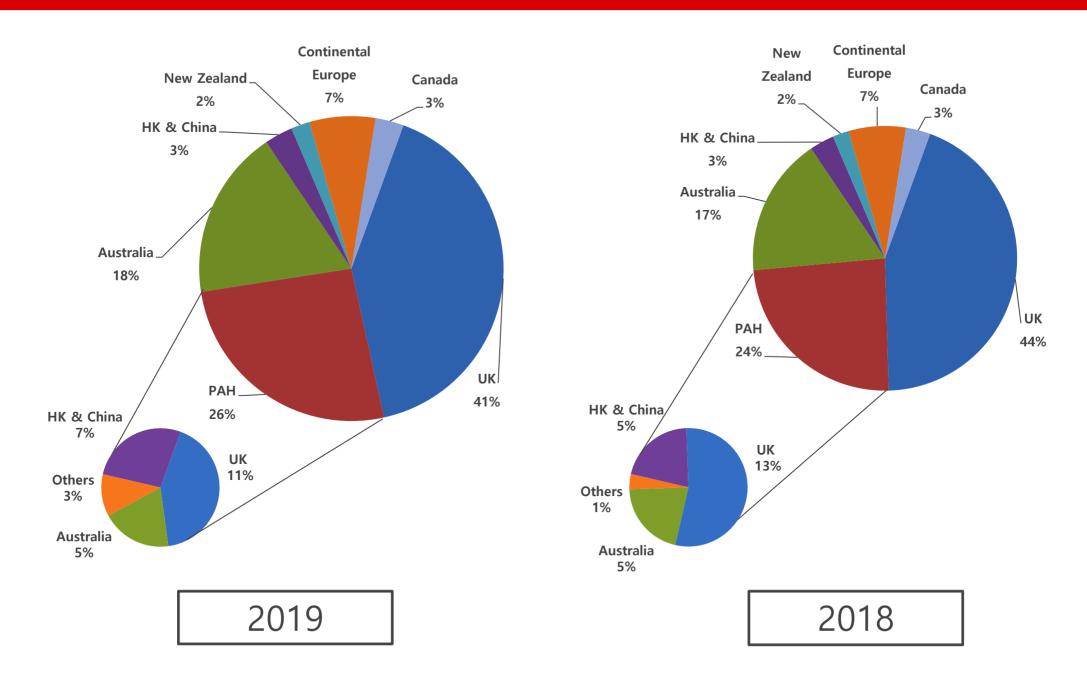
- Decline due to 1) lower contribution from PAH as CKI's interests reduced to 35.96% in Jan 2019, 2) lower contribution from UK Power Networks, 3) negative impact from FX and 4) lower contribution from HKEI as new SOC started in Jan 2019
- Negatively impacted by GBP/HKD
- Exceptional items
   (HK\$ million) 2019 2018
   Non-cash revenue recognition 783
- Decline due to 1) lower EUR/HKD and 2) one-off deferred tax credit for ista in certain countries in 2018
- Weak traffic revenue from toll road businesses in China
- Driven by lower interest expenses and full year contribution from the economic benefits acquired from CKHH

#### **International Businesses - Currency Impact**

|                    | Profit contribution in HK\$ (million) |       | 2019 vs 2018 |                   |  |
|--------------------|---------------------------------------|-------|--------------|-------------------|--|
|                    | 2019                                  | 2018  | in HK\$      | in local currency |  |
| UK                 | 4,630                                 | 5,275 | <b>12</b> %  | <b>1</b> 8%*      |  |
| Australia          | 2,083                                 | 2,066 | 1%           | 7%                |  |
| Continental Europe | 785                                   | 870   | <b>10</b> %  | <b>4</b> %        |  |
| Canada             | 335                                   | 335   | -%           | <b>1</b> 2%       |  |
| New Zealand        | 174                                   | 172   | 1%           | <b>1</b> 7%       |  |

Note: \* Profit contribution from the UK in local currency term exclude the impact caused by ceasing to recognize certain non-cash revenue commencing 2019 by UK Power Networks

#### **Profit Contribution by Regions**

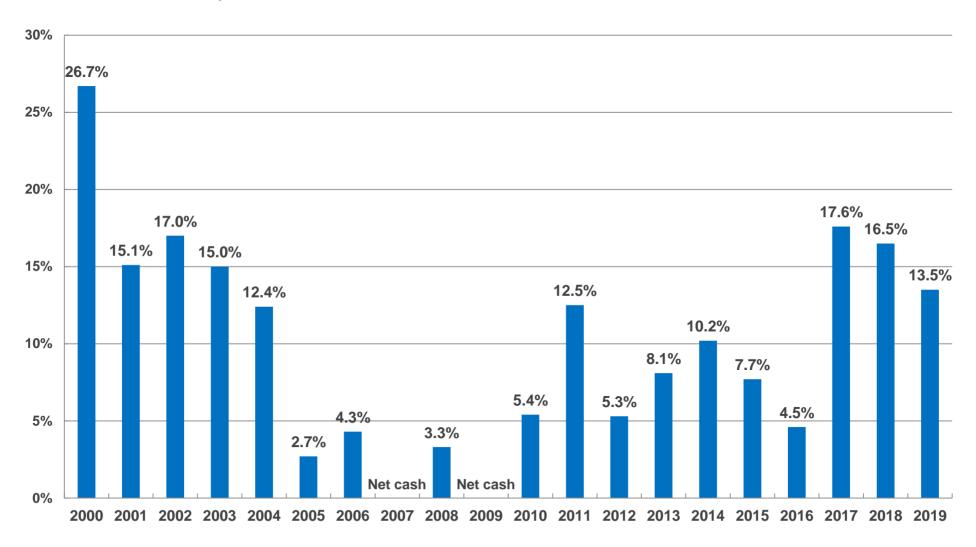


### **Solid Financial Position**

|                                     | Dec 31, 2019 | Dec 31, 2018 |
|-------------------------------------|--------------|--------------|
| Cash on hand (HK\$ million)         | 12,077       | 6,090        |
| Debts (HK\$ million)                | 31,742       | 30,139       |
| Total equity (HK\$ million)         | 126,374      | 121,904      |
| Net debt to net total capital ratio | 13.5%        | 16.5%        |
| S&P credit rating                   | A/Stable     | A/Stable     |

### **CKI Gearing Ratio (Since 2000)**

#### Net Debt / Net Total Capital



#### **Regulatory Resets Timetable**

Regardless of the regulatory environment, CKI's regulated businesses target to be efficient operators under their respective regimes

**UK Power Networks** 

Northumbrian Water Group

Northern Gas Networks

Wales and West Utilities

**SA Power Networks** 

Victoria Power Networks

Australian Gas Networks - SA/ QLD

Australian Gas Networks - Vic/ NSW

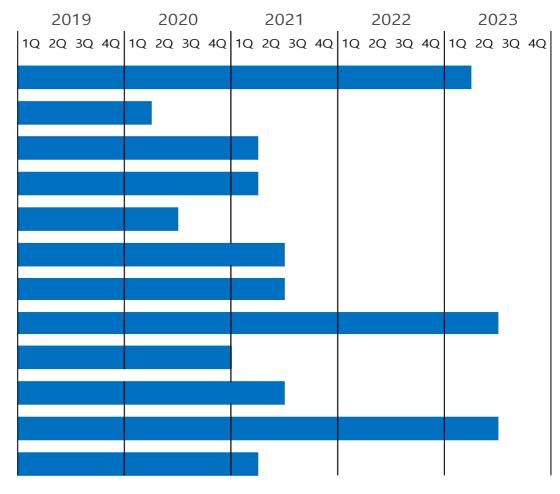
Dampier to Bunbury Pipeline

**United Energy** 

Multinet Gas

Wellington Electricity

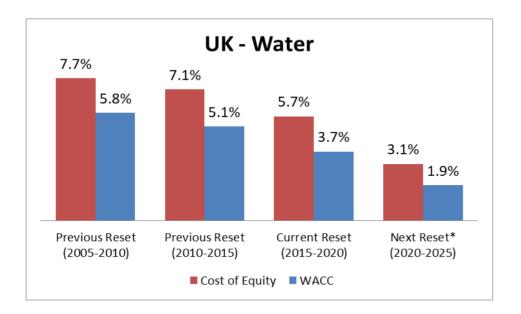
Current price control period



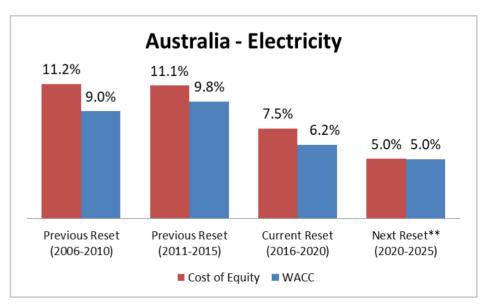
#### **Significant Reductions in Allowed Returns**

» Operating outperformance is unlikely to fully offset these reductions

# Northumbrian Water UK (real returns)



# SA Power Networks (Australia) (nominal returns)



<sup>\*</sup> Source: Ofwat Final Determination (Dec 19)

<sup>\*\*</sup> Source: Australia Energy Regulator (AER) Draft Decision (Oct 19)

#### Some Examples of Our Environmental Initiatives

- » CKI is a global infrastructure player with significant investment in energy infrastructure
- » We recognize the significance of climate change; impacts to the environment are embedded into our decision makings, from strategic planning at the group level to the day-to-day operations for our business units
- » CKI's businesses are pursuing decarbonisation through various means:
  - Our gas companies in the UK (Wales and West Utilities, Northern Gas) are pursuing innovative approaches to investigate the feasibility of converting the existing gas network to incorporate hydrogen supported by regulatory funding
  - Australian Gas Networks is developing Hydrogen Park SA, a hydrogen production facility under construction, which will blend hydrogen produced into the local gas distribution network in parts of South Australia, which is fully supported by the South Australian Government
  - UK Power Networks is building energy infrastructure to support electric vehicle (EV) charging and smart meter projects; currently there are nearly 70,000 EVs in its area of operation and this is estimated to reach 4 million EVs by 2030. By the end of 2019, UKPN had over 6GW of renewable energies connected to its networks

#### **Disclaimer**

Potential investors and shareholders of the Companies (the "Potential Investors and Shareholders") are reminded that the Presentation comprises extracts of recent operational data and financial information of the Group which have not been reviewed or audited by the Companies' auditors.

Potential Investors and Shareholders should exercise caution when investing in or dealing in the securities of the Companies.













# **Thank You**

















